

## **Item #3.3 Approval of COVID-19 Disaster Emergency Grant Applications**

## June 2021 Grant Applicants

Business Name	Address	City	Type	Grant Amount Requested	Dist	MBE	VET	WBE	Use of grant funds
@ Eleven Wings Cuisine	3225 Main Street	Buffalo	Retail	3,667.50	Yes	Yes	No	No	Purchase of PPE and Installation of Fixtures
ASA Janitorial Services	265 Glenwood Avenue	Buffalo	Service	10,000.00	Yes	Yes	No	Yes	Purchase of PPE only
Barbara D. Glover dba Miss Barbara's School of Dance	1832 Main Street	Buffalo	Retail	2,285.74	Yes	Yes	No	Yes	Purchase of PPE and Installation of Fixtures
Fit Fuel, LLC	3189 Eggert Road	Tonawanda	Retail	7,593.04	No	No	Yes	Yes	Purchase of PPE only
J. Malik LLC. d.b.a BurgerIM	1460 Hertel Avenue	Buffalo	Retail	9,702.90	Yes	Yes	No	No	Installation of Fixtures only

\$33,249.18

**COVID 19 Disaster Emergency Grants  
Approved Sept 2020 – May 2021**

Approval Date	Business Name	City	Business Type	Grant Amount
9/23/2020	A1 Express Inc.	Buffalo	Service	4,619.35
9/23/2020	ABC Learn and Play 2, Inc.	Buffalo	Service	9,087.92
9/23/2020	Arts Services Initiative of WNY, Inc.	Buffalo	Not for Profit	1,582.52
9/23/2020	Black Rock Historical Society	Buffalo	Not for Profit	1,264.50
9/23/2020	Explore Buffalo Inc.	Buffalo	Not for Profit	9,626.00
9/23/2020	Kirchmyer & Goode Physical Therapists, P.C.	West Seneca	Health Care	4,791.83
9/23/2020	MidCity Office	Buffalo	Service	6,168.49
9/23/2020	Peaceprints of WNY	Buffalo	Not for Profit	7,046.86
9/23/2020	Theodore Roosevelt Inaugural Site Foundation	Buffalo	Not for Profit	4,498.00
10/28/2020	Amy Lynn's Dance Studio	Orchard Park	Retail	5,331.87
10/28/2020	Beyond Boundaries Therapy For Kids	Hamburg	Service	1,328.28
10/28/2020	Buffalo and Erie County Botanical Gardens Society	Buffalo	Not for Profit	3,107.70
10/28/2020	Buffalo Center for Arts and Technology, Inc.	Buffalo	Not for Profit	5,474.36
10/28/2020	Buffalo String Works, Inc.	Buffalo	Not for Profit	1,685.82
10/28/2020	Children First Christian Childcare & Preschool	West Seneca	Service	10,000.00
10/28/2020	Computer SOS, Inc.	Buffalo	Service	7,195.65
10/28/2020	Eclips Hair Salon, Inc.	West Seneca	Service	1,742.10
10/28/2020	Explore & More Children's Museum	Buffalo	Not for Profit	9,846.00
10/28/2020	Martin House Restoration Corp.	Buffalo	Not for Profit	8,660.13
10/28/2020	Safe Mobility Service Rides, LLC	West Seneca	Service	2,192.51
10/28/2020	Trace Assets Protection Service LLC	Buffalo	Service	1,232.37
10/28/2020	USA Occupational Services	Buffalo	Service	1,000.00
10/28/2020	West Side Community Services, Inc.	Buffalo	Not for Profit	1,776.97
10/28/2020	Western New York Book Arts Collaborative, Inc.	Buffalo	Not for Profit	2,396.20
11/18/2020	110 Moreland Street, Inc.	Buffalo	Hospitality/Tourism	10,000.00
11/18/2020	716 Limousine LLC	Buffalo	Service	6,627.63
11/18/2020	Babz BBQ	Akron	Retail	5,033.84
11/18/2020	Bikeorbar LLC	Buffalo	Service	10,000.00
11/18/2020	Buffalo & Erie County Naval & Military Park	Buffalo	Not for Profit	5,481.05
11/18/2020	Buffalo Girlchoir	Buffalo	Not for Profit	1,223.06
11/18/2020	Buffalo Pediatric Associates, LLC.	Buffalo	Health Care	10,000.00
11/18/2020	C&R Housing	Buffalo	Construction	6,904.12
11/18/2020	Computers for Children (aka Mission Ignite)	Buffalo	Not for Profit	8,999.82
11/18/2020	Dasa Properties LLC	Buffalo	Real Estate	10,000.00
11/18/2020	Gerard Place Housing Development Fund Coy	Buffalo	Not for Profit	10,000.00
11/18/2020	Great Expectations Child Care Center, Inc.	West Seneca	Service	3,610.56
11/18/2020	La Casa De Nacho Inc.	Buffalo	Retail	9,764.00
11/18/2020	Little Spanish Garden LLC	Cheektowaga	Service	10,000.00

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11/18/2020	Nurse Practitioner Adult Health P.C.	Buffalo	Health Care	10,000.00
11/18/2020	Schutte-Buffalo Hammermill	Buffalo	Manufacturing	10,000.00
11/18/2020	Weaver Metal & Roofing, Inc.	Buffalo	Construction	8,584.77
12/16/2020	Burden, Hafner & Hansen, LLC	Buffalo	Legal	10,000.00
12/16/2020	EPIC - Every Person Influences Children, Inc.	Buffalo	Not for Profit	4,166.48
12/16/2020	Erin L. Reukauf dba Lyfe Beauty & Mind	Orchard Park	Service	7,805.22
12/16/2020	Gordon A. Kent, D.M.D., PC (Smile Center)	Cheektowaga	Health Care	10,000.00
12/16/2020	Manna Culinary Group	Buffalo	Retail	7,850.00
12/16/2020	Neill & Strong	Alden	Legal	2,029.60
12/16/2020	Rappold Family Dentistry, PC	Cheektowaga	Health Care	10,000.00
12/16/2020	Rec Room Holdings, LLC	Buffalo	Retail	8,642.51
12/16/2020	Salon 716 NY, LLC	Kenmore	Service	9,975.79
12/16/2020	Sheridan Medical Group	Tonawanda	Health Care	10,000.00
12/16/2020	SowFit Buffalo dba PBNJ Enterprises	Buffalo	Service	10,000.00
12/16/2020	Susan E. Bennett PT PC	Kenmore	Health Care	10,000.00
12/16/2020	Tammy Perison, DDS Family & Cosmetic Dental Care	West Seneca	Health Care	10,000.00
12/16/2020	The Igloo WNY LLC dba The Black Sheep Restaurant & Bar	Buffalo	Retail	4,098.41
12/16/2020	The Intersection Cafe, Inc. dba The Intersection	Buffalo	Retail	4,462.31
12/16/2020	Tremetris Nance dba Nance Nelson's Enterprise	Buffalo	Service	5,304.22
1/27/2021	A&B Heritage Inc. dba ASI Signage Innovations	Grand Island	Advanced Mfg	2,285.58
1/27/2021	A-Kleen Windows Inc.	Grand Island	Service	3,456.70
1/27/2021	Cold Narly Generation	Buffalo	Service	4,426.00
1/27/2021	Le Nails	Derby	Service	5,912.00
1/27/2021	Local Honey Beauty Hive	Buffalo	Service	6,041.00
1/27/2021	Mental Health Association of Erie County	Buffalo	Not for Profit	2,560.24
1/27/2021	Parent Network of NYS 1 dba Parent Network of WNY	Buffalo	Not for Profit	2,428.93
1/27/2021	Thin Man Brewery	Buffalo	Advanced Mfg	10,000.00
2/24/2021	Be Fit Fitness, Inc.	Lackawanna	Service	7,883.57
2/24/2021	Buffalo Glass Block Company	Buffalo	Warehouse Dist	4,034.13
2/24/2021	Buffalo River Fest Park, LLC / Valley Community Association Inc. Sole Member	Buffalo	Not for Profit	8,938.71
2/24/2021	Fika Midwifery PLLC	Buffalo	Health Care	9,786.67
2/24/2021	Greco Trapp, PLLC	Buffalo	Service	7,182.19
2/24/2021	Sherri's Little Angels Inc.	Buffalo	Service	4,743.70
3/24/2021	Buffalo Society of Natural Sciences	Buffalo	Not for Profit	10,000.00
3/24/2021	DawJ, LLC dba The Oak Room	Buffalo	Retail	4,790.03
3/24/2021	Flax's Barber Shop	Buffalo	Service	6,492.60
3/24/2021	Flax's Gold Buyer	Buffalo	Retail	6,116.94

**COVID 19 Disaster Emergency Grants  
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3/24/2021	Heidi I. Jones Attorney & Consultant	Buffalo	Legal	5,687.12
3/24/2021	Kiddy Skateland, LLC	Buffalo	Service	10,000.00
3/24/2021	Limousine Acquisition Company, LLC dba Buffalo Limousine	Buffalo	Service	4,589.37
3/24/2021	Prime Care Transportation Inc.	Buffalo	Service	5,503.50
3/24/2021	Print2Web	Buffalo	Service	1,455.24
3/24/2021	Tappo of Buffalo, LLC	Buffalo	Retail	10,000.00
3/24/2021	Tappo Pizza, LLC	Buffalo	Retail	6,597.80
4/28/2021	Buffalo City Swim Racers	Buffalo	Not for Profit	8,980.37
4/28/2021	Buffalo Collegiate Charter School	Buffalo	Not for Profit	10,000.00
4/28/2021	Buffalo Film Works	Buffalo	Service	10,000.00
4/28/2021	Center for Exploratory and Perceptual Arts, Inc.	Buffalo	Not for Profit	4,431.76
4/28/2021	Country Club Catering of WNY Inc.	Derby	Retail	2,250.00
4/28/2021	ECMC Foundation, Inc.	Buffalo	Not for Profit	2,421.43
4/28/2021	Fostering Greatness Inc.	Buffalo	Not for Profit	9,090.08
4/28/2021	Kleinhan's Music Hall	Buffalo	Not for Profit	10,000.00
4/28/2021	Pappy Martin Legacy Jazz Collective	Buffalo	Not for Profit	9,794.44
4/28/2021	Trend Setters Beauty Salon	Grand Island	Service	3,870.96
4/28/2021	Young Audiences of Western New York	Buffalo	Not for Profit	3,953.61
5/26/2021	Alleyway Theatre, Inc.	Buffalo	Not for Profit	10,000.00
5/26/2021	BEAM Buffalo Area Engineering Awareness for Minorities	Buffalo	Not for Profit	1,217.14
5/26/2021	Buffalo Niagara Convention & Visitors Bureau, Inc.	Buffalo	Not for Profit	2,987.40
5/26/2021	Buffalo Niagara Convention Center Management Corporation	Buffalo	Not for Profit	10,000.00
5/26/2021	Central Terminal Restoration Corp.	Buffalo	Not for Profit	1,027.84
5/26/2021	D&M Refrigeration, Inc.	Buffalo	Retail	10,000.00
5/26/2021	Jos. A. Sanders & Sons, Inc.	Buffalo	Construction	4,625.75
5/26/2021	Niagara Lubricant Company Inc.	Buffalo	Manufacturing	9,234.00
5/26/2021	Ricotta & Ricotta Inc. dba Mangia Ristorante & Caffè	Orchard Park	Retail	10,000.00
5/26/2021	Roach, Lennon & Brown, PLLC	Buffalo	Legal	3,381.07
5/26/2021	Surianello General Concrete Contractor, Inc.	Buffalo	Construction	3,809.93
5/26/2021	The Mog Inc.	Grand Island	Health Care	3,482.83

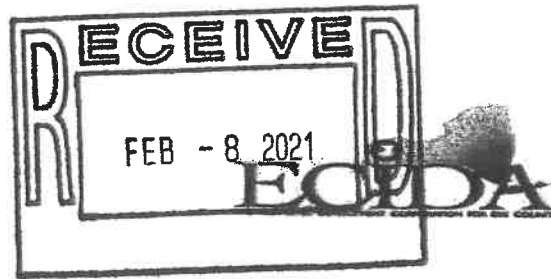
\$667,689.45

## Grant Application Overview

June 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
@Eleven Wings & Cuisine, LLC	\$3,667.50	Highly Distressed Area MBE	Recommended for Funding
<p><b>Synopsis:</b></p> <p><b>@Eleven Wings &amp; Cuisine, LLC</b> (hereafter <b>@Eleven</b>), located in the University Heights neighborhood of Buffalo, specializes in soul food with a healthy twist. The restaurant, which has been in business for two (2) years, recently received praise from Buffalo News Food Editor Andrew Galarnau and was featured in the local Black Restaurant Week spotlight in April.</p> <p><b>@Eleven</b> was negatively impacted by the NYS emergency declaration and the conditions created by the coronavirus pandemic. The restaurant had only been in business for 3 months prior to the NYS Pause. The shutdown resulted in the loss of employees and a significant drop in business from the surrounding commercial/office/retail customers. <b>@Eleven</b> was forced to pivot by reducing the days/hours of operation and focusing on the takeout segment of the business. The restaurant has also been burdened with the increased cost of doing business. <b>@Eleven</b> is seeking funding assistance from the ECIDA to offset PPE/fixture (masks, gloves, disinfectant, signage, partitions, signage, and air purifier) expenditures to protect the health and safety of customers and employees.</p>			

# ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	<b>Applicant Legal Name:</b> AT ELEVEN WINGS CUISINES
2.	<b>Applicant Address:</b> Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. 3225 MAIN STREET BUFFALO, NY 14214
3.	<b>Legal Structure:</b> <input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input checked="" type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	<b>Applicant Contact Name:</b> Quincey Morris
5.	<b>Contact Phone Number:</b> 646 479 1663 <b>Contact Email Address:</b> QMORRIS @ ATELEVENFOOD.com
6.	<b>Type of Business:</b> Please Describe    Restaurant
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet. <input checked="" type="checkbox"/> ATTACHED
8.	<b>Number of years in business in Erie County</b> 2
9.	<b>Ownership:</b> Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <input checked="" type="checkbox"/> ATTACHED
10.	<b>Ownership Type:</b> Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input checked="" type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned
11.	<b>Primary North American Industrial Classification System (NAICS) Code of the Company.</b> Please provide at least the three-digit code, but the six-digit code is preferable 722513
12.	<b>What share of the company's product or service is sold within Erie County:</b> 100%
13.	<b>Miscellaneous Questions:</b>

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



	<p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Are there any outstanding judgments or liens pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business? Amount: \$</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No How did you hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? <u>word of mouth</u></p>	
<p><b>14.</b></p>	<p><b>Qualifying Questions:</b></p>	
	<p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant's primary place of business located in a highly distressed area? (see map at <a href="https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf">https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf</a>)</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the Applicant in business prior to March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant been negatively impacted by the COVID-19 Pandemic?</p>	



**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



<p>15.</p>	<p><b>Narrative:</b></p> <ul style="list-style-type: none"> <li>A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.</li> <li>B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).</li> <li>C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.</li> </ul>
	<p><i>(attach separate sheet if more room is needed)</i></p> <p>We have previously purchased: Masks, Gloves, Plexiglass to create shield between customers and employees behind front counter, more cleaning supplies (industrial/commercial grade), additional hand sanitizer and touchless hand sanitizing station for customer, signage to enforce mandate of masks.</p> <p>We will continue to purchase and supply our staff with masks (up to 2 masks used per shift), gloves (which need to be changed multiple times per shift), cleaning supplies (commercial grade to kill viruses on contact) and hand sanitizers for staff and customers (to boost safety). We would like to also purchase the following:</p> <ul style="list-style-type: none"> <li>- Additional Plexiglass barrier(s) for the protection of our employees</li> <li>- Additional signage (for customers entering the building)</li> <li>- An air purifier (we are unable to open windows (much less in winter), however based on updated information on the spread of COVID-19 and airborne germs in general -- even with masks on, germs are able to travel and spread in the air. We want to purchase a high grade air purifier to maintain safety for any and everyone on the premises.</li> </ul>

Revised Budget 5/21/21

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



**EMPLOYMENT INFORMATION**

*Existing Jobs* – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 3

**Grant Request Budget**

17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	Masks	250	100
	Shield/Plexiglass \$1,200	200 <del>X 6</del>	75
	Gloves	250	250
	Cleaning Products	250	100
	Signage \$200	100 <del>X 2</del>	100
	hand sanitizers	200	100
	air purifier \$1,000	500 <del>X 2</del>	
	<b>Total Vendor Expense \$3,350</b>	<b>\$ 1750</b>	<b>\$ 725</b>
	<b>GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)</b>	<b>\$ 1575</b>	<b>\$</b>
		<b>\$ 3667.50</b>	

**CERTIFICATION**

18. Quincey Morris being duly sworn, state that I have read and understand all the questions and answers contained in the foregoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.  
In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

Name of Company Official Completing Worksheet: Quincey Morris Title: Member Date Completed: 2/3/21  
Signature:

May 21, 2021

Lori Szewczyk  
ECIDA  
95 Perry St  
Buffalo, NY 14203

Dear Lori:

Thank you for allowing me to submit my application for the ECIDA grant for Restaurants. With the current climate this grant is much needed. We opened at the first of the year and 3 months in Covid happened. Been a challenge for businesses and we are one of them. We lost a few employee's, we lost a day of our open schedule and hours for the days we are open. For example we had doctors office's and other businesses scheduled for lunches, but with no one in the offices that hurt and also we had to get rid of our lunch hour and 2 hours on the evenings. Not to mention the food cost went up, ppe masks, gloves, shields for counter, etc.

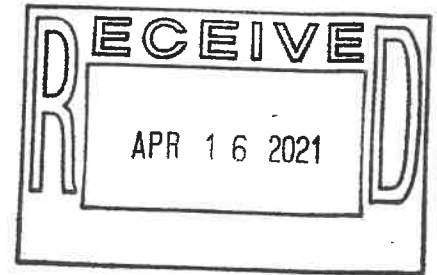
Thank you,

Quincey Morris

## Grant Application Overview

June 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
ASA Janitorial Incorporated	\$10,000	Highly Distressed Area MWBE	Recommended for Funding
<p><b>Synopsis:</b></p> <p><b>ASA Janitorial Incorporated (hereafter ASA)</b>, located in the City of Buffalo, provides professional cleaning services for approximately 250 residential and commercial customers throughout the region with an estimated 70% located in Erie County. ASA, which also has an Atlanta location, has been in business since 2016.</p> <p>ASA has been negatively impacted by the NYS disaster declaration and the impacts of the coronavirus pandemic. The business, which is deemed an essential service, never ceased operation; however, many of their commercial (retail) contracts were cancelled during the NYS Pause resulting in lost revenue. In addition to the surge in cost for materials, the business was also forced to incorporate new cleaning products and methods to meet CDC’s recommendations for cleaning and sanitizing. ASA is seeking funding assistance from the ECIDA to offset the purchase of PPE (masks, gloves, coverall suits, electrostatic sprayers, signage, sanitizer, etc.) expenditures necessary for meeting NYS and CDC protocols and preventing the spread of COVID.</p>			



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### COMPANY INFORMATION

1. Applicant Legal Name: *Ayasha Abunani*

2. Applicant Address: *205 Glenwood Ave Buffalo NY 14208*  
Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Cheektow, Concord, Hamburg, and Lancaster) are not eligible.

3. Legal Structure:  C-Corp.  S-Corp  LLC  General Partnership  Limited Partnership  Sole Proprietorship  Not-for-Profit

4. Applicant Contact Name: *Ayasha Abunani*

5. Contact Phone Number: *716-343-3365* Contact Email Address: *ayasha@nextstreet.com*

6. Type of Business: *Jurisdictional Cleaning Service*  
Please Describe

7. Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet.

8. Number of years in business in Erie County  ATTACHED *5 years*

9. Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors.  ATTACHED

10. Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply):  Minority-Owned  Woman-Owned  Veteran-Owned

11. Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable *561720*

12. What share of the company's product or service is sold within Erie County: *70%*

13. Miscellaneous Questions:

*mrevez@nextstreet.com*

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



- Yes  No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?
- Yes  No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?
- Yes  No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?
- Yes  No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?
- Yes  No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?
- Yes  No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, state, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?
- Yes  No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?
- Yes  No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.
- Yes  No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? Beverly Gray Center

**14. Qualifying Questions:**

- Yes  No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?
- Yes  No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?
- Yes  No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)
- Yes  No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?
- Yes  No Was the Applicant in business prior to March 7, 2020?
- Yes  No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?
- Yes  No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?
- Yes  No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



**Narrative:**

15.

- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
- B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
- C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

*(attach separate sheet if more room is needed)*

# ASA Janitorial Services

265 Glenwood Ave. Buffalo, NY 14208

## ***Erie County COVID19 Disaster Emergency Grant Application***

### ***Question 15: Narrative***

***A: Please provide a summary of all PPE equipment and fixture purchases previously purchases and the reason for their purchase:***

All PPE Equipment and supplies were purchased to maintain my janitorial service, masks, hazmat suits, gloves, disinfectants, electrostatic sprayers, spongers, towels, mops brooms, anything pertaining to cleaning. We provide House cleaning and commercial cleaning.

***B: Please provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable):***

We will be purchasing kn95/surgical masks, hazmat suits, gloves, goggles/face shields, electrostatic sprayers for our commercial contracts. These sprayers and supplies are a constant necessity. Supplies will be used by all staff members of ASA JANITORIAL INC to comply with all CDC guidelines.

***C: Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community, and the impact of your work/service in Erie County:***

March is our peak season, and the pandemic caused a loss of all contracts in malls, beauty stores etc. Additionally, employees quit due to fear of covid, and we had to stop payroll later in the year due to no employees and not enough work coming in. We helped the city by providing curbside trash pick ups when sanitation dept closed. We also gave free cleanings to the elderly community 65+ free. We are just now starting to pick up the pieces with this grant. It will help us provide the proper services and care for our clients and help the CDC keep all facilities and residential homes disinfected.



**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



**EMPLOYMENT INFORMATION**

**Existing Jobs** – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application.

2

**Grant Request Budget**

17.	PPE and/or Fixture Installation Description  Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE	For PAST
		PPE/Fixtures you plan to purchase – list and attach proposal copies.	PPE/Fixture actual expenditures – list and attach paid receipts
<b>Total Vendor Expense</b>		\$	\$
<b>GRANT REQUESTED</b> (grant will be calculated by multiplying eligible costs x 90%)		<del>9500</del> \$3,000	\$54,500

**CERTIFICATION**

18. Ayesha Aljwani being duly sworn, state that I have read and understand all the questions and answers contained in the foregoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application, or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.

In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL, subject to limited statutory exclusions.

Name of Company Official Completing Worksheet: Ayesha Aljwani Title: Owner Date Completed: 02/15/2021

Signature: [Signature]

## Grant Application Overview

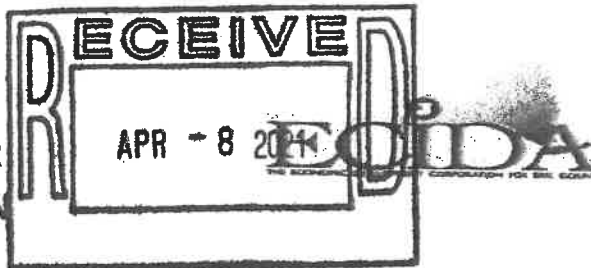
June 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Barbara D. Glover dba Miss Barbara's School of Dance	\$2,285.74	Highly Distressed Area MWBE	Recommended for Funding

**Barbara D. Glover dba Miss Barbara's School of Dance** (hereafter Miss Barbara's), the oldest minority owned dance studio in the City of Buffalo, has been a positive influence on area youth for fifty (50) years. Miss Barbara's mission is to not only develop dancers but to also develop the mind, body, and spirit of young people to help them realize their full potential as productive and contributing members of society. The lessons learned from teamwork, discipline and perseverance are lasting and students that strive to be the best learn the values of hard work, respect for self and others and determination.

Miss Barbara's has been negatively impacted by the NYS disaster declaration and the conditions created by the coronavirus pandemic. The business was closed for nearly eight months March-October 2020) during the Pause, which resulted in drastically reduced revenue. The dance school reopened to in-person instruction in October 2020 at reduced capacity. The class size restrictions and uncertainty regarding COVID has resulted in the loss of clients/revenue well into 2021. Miss Barbara's is requesting funding assistance from the ECIDA to offset the cost of PPE/fixture (masks, sanitizer, touchless dispensers, thermometer, and air purifiers) expenditures that were necessary to safely reopens and prevent community spread of COVID-19.

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



Thank you for your interest in the **Erie County Industrial Development Agency's Disaster Emergency Grant Program** to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	<b>Applicant Legal Name:</b> Barbara D. Glover dba Miss Barbara's School of Dance
2.	<b>Applicant Address:</b> Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. 1832 Main Street Suite 7, Buffalo, NY 14208
3.	<b>Legal Structure:</b> <input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input checked="" type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	<b>Applicant Contact Name:</b> Barbara D. Glover
5.	<b>Contact Phone Number:</b> 716-310-7297 <b>Contact Email Address:</b> bdg12948@gmail.com
6.	<b>Type of Business:</b> Dance School
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet. <div style="text-align: right;"><input checked="" type="checkbox"/> ATTACHED</div>
8.	<b>Number of years in business in Erie County</b> 50
9.	<b>Ownership:</b> Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <div style="text-align: right;"><input checked="" type="checkbox"/> ATTACHED</div>
10.	<b>Ownership Type:</b> Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input checked="" type="checkbox"/> Minority-Owned <input checked="" type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned
11.	<b>Primary North American Industrial Classification System (NAICS) Code of the Company.</b> Please provide at least the three-digit code, but the six-digit code is preferable
12.	<b>What share of the company's product or service is sold within Erie County:</b> 100 %
13.	<b>Miscellaneous Questions:</b>

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



Yes  No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?

Yes  No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?

Yes  No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?

Yes  No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?

Yes  No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?

Yes  No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?

Yes  No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business? Amount: \$

Yes  No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.

Yes  No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? Landlord

**14. Qualifying Questions:**

Yes  No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?

Yes  No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?

Yes  No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)

Yes  No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?

Yes  No Was the Applicant in business prior to March 7, 2020?

Yes  No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?

Yes  No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?

Yes  No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



<p>15.</p>	<p><b>Narrative:</b></p> <ul style="list-style-type: none"> <li>A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.</li> <li>B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).</li> <li>C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.</li> </ul>
	<p><i>attach separate sheet if more room is needed</i></p> <ul style="list-style-type: none"> <li>A. The purchase of touchless thermometers, touchless handsanitizer dispensers, children and adult masks, steriizer sprayer systems, and disinfectants that were necessary to protect students and independent teachers added the extra burden of virus prevention expenses.</li> <li>B. HEPA air purifiers for each classroom will need to be purchased in the future to comply with CDC recommended 4 to 6 turn overs of air an hour during class. Provide an environment that would be safe and help protect from the Covid-19 virus giving peace of mind to students, parents, and teachers and more students could return to classes.</li> <li>C. Miss Barbara's School of Dance, an institution synonymous with 'dance' and 'excellence' is the longest running African American owned and operated school of dance in the city of Buffalo's history. The school ignites dancers' potential one step at a time and has affected the lives of thousands of young people through the development of their minds, bodies and character through dance and is being shared over and over again in the lifestyles of its students. Many are successful doctors, lawyers, educators, politicians, nurses, pharmacists, scientists, engineers, artists, CPAs, entertainers and entrepreneurs impacting the communities in Buffalo and Erie County and other areas of the world. Miss Barbara's School of Dance is a valuable community resource for many groups and organizations that require the use of choreographic and artistic services. The school donates countless volunteer hours to this end. Mandatory COVID-19 related closure by the state in mid-March wiped out dance school income. The dance school reopened for in-person classes in October, but enrollment is down due to restricted capacity limit and many parents being uncomfortable with returning to classes. Nobody wants to commit to anything long-term because they don't know what tomorrow will bring. Rent continues to accumulate. Restrictions on in-person class sizes make it difficult to cover overhead expenses. Students are feeling depressed and disconnected by being cut off from dance. In this time of much uncertainty, healthy expression and normalcy for children is crucial. There seems to be strong community support for local restaurants but not the same level of support for the services the dance school provides. Miss Barbara's School of Dance has been a place for all people of every ethnic background: students, professional dancers, dance enthusiasts, and those who simply need a break from their busy lives. The dance school season is September-June, the same as the school year. As an African American Female-owned small dance school that relies solely on income from classes and hit hard by the pandemic, grant funds are necessary to help pay for the added expense of ensuring safety for all.</li> </ul>

# ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



**EMPLOYMENT INFORMATION**

**Existing Jobs** – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 0

**Grant Request Budget**

17.	PPE and/or Fixture Installation Description  Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures – list and attach paid receipts
	Touchless Forehead Thermometers		\$ 57.98 ✓
	Germ-X Handsanitizer for dispenser		\$ 35.98 ✓
	Touchless handsanitizer dispensers		\$133.11 ✓
	Performacide spray kits		\$119.73 ✓
	Sterilizek sprayer		\$129.95 ✓
	Disposable protective face masks	\$ 25.98	\$ 12.99
	floor decals	2,025.98	\$ 23.99 ✓
	<b>Total Vendor Expense</b> <span style="margin-left: 50px;">Air Purifier \$2,000</span>	\$1,776.00+tx	\$513.73
	<b>GRANT REQUESTED</b> (grant will be calculated by multiplying eligible costs x 90%)	<del>\$2,500.00</del>	\$2,539.71
		90% 2,285.74	

**18. CERTIFICATION**

\_\_\_\_\_, being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.

In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

<b>Name of Company Official Completing Worksheet:</b>	<b>Title:</b>	<b>Date Completed:</b>
Barbara D. Glover	Owner	4/1/21

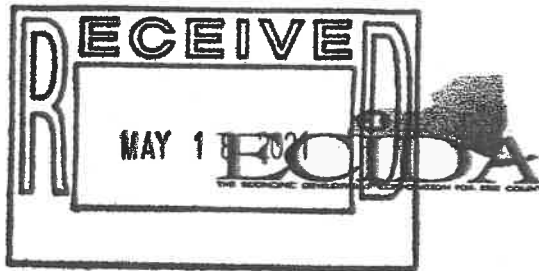
**Signature:** *Barbara D. Glover*

## Grant Application Overview

June 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Fit Fuel, LLC	\$7,593.04	WBE VBE	Recommended for Funding
<p><b>Synopsis:</b></p> <p><b>Fit Fuel, LLC</b>, located in Tonawanda, specializes in Fresh prepared meals that are designed to help clients meet their fitness and lifestyle goals. Whether seeking convenience, weight loss or optimal nutrition, Fit Fuel's diverse menu provides affordable healthy options to enjoy. With a culinary team that has over 60 years of restaurant experience, Fit Fuel helps clients nourish their body without sacrificing great taste.</p> <p>Fit Fuel has been negatively impacted by the NYS disaster declaration and the conditions resulting from the coronavirus pandemic. Fit Fuel had been in business only seven (7) months prior to the NYS mandated Pause. Following the shutdown, in-store traffic significantly declined resulting in a 26% reduction in sales. The business attempted to pivot by offering contactless, free delivery; however, sales continued to decline. The decrease in sales revenue coupled with the increased cost of doing business, created a significant hardship for this young business. Fit Fuel is seeking funding assistance from the ECIDA to offset the cost of past and future PPE/fixture (gloves, masks, sanitizer, disinfecting wipes, sneeze screen, etc.) expenditures that were necessary to protect the health and safety of staff and clients.</p>			

# ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	<b>Applicant Legal Name:</b> Fit Fuel, LLC
2.	<b>Applicant Address:</b> Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. 3189 Eggert Rd. Tonawanda, NY 14150
3.	<b>Legal Structure:</b> <input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input checked="" type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	<b>Applicant Contact Name:</b> Janice Wirth
5.	<b>Contact Phone Number:</b> 716-432-3107 <b>Contact Email Address:</b> fitfuel716@gmail.com
6.	<b>Type of Business:</b> Food Service    Please Describe: Prepared Meals
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet. <div style="text-align: right;"><input checked="" type="checkbox"/> ATTACHED</div>
8.	<b>Number of years in business in Erie County</b> <u>2</u>
9.	<b>Ownership:</b> Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <input checked="" type="checkbox"/> ATTACHED
10.	<b>Ownership Type:</b> Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input checked="" type="checkbox"/> Woman-Owned <input checked="" type="checkbox"/> Veteran-Owned
11.	<b>Primary North American Industrial Classification System (NAICS) Code of the Company.</b> Please provide at least the three-digit code, but the six-digit code is preferable    722300
12.	<b>What share of the company's product or service is sold within Erie County:</b> 100 %
13.	<b>Miscellaneous Questions:</b>



**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



Yes  No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?

Yes  No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?

Yes  No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?

Yes  No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?

Yes  No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?

Yes  No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?

Yes  No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?  
Amount: \$

Yes  No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.

Yes  No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? word of mouth

**14. Qualifying Questions:**

Yes  No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?

Yes  No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?

Yes  No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)

Yes  No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?

Yes  No Was the Applicant in business prior to March 7, 2020?

Yes  No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?

Yes  No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?

Yes  No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



**Narrative:**

15.

- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
- B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
- C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

*(attach separate sheet if more room is needed)*

*See attached (page 3A)*

*page 3*

#15. Narrative:

A. PPE Previously Purchased:

- Masks required for all employees in the kitchen and all customer facing employees
- Hand Sanitizers required for employees and customer in all high touch areas to include pick-up/payment area
- Gloves are used to comply with food handling requirements and NYS mandated that gloves be changed frequently during COVID health emergency
- Cleaners and disinfectants required to be used in high risk areas and on frequently touched surfaces in both the kitchen and retail store
- Sneeze Guard required to comply with 6 ft social distancing in the payment area

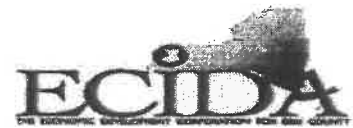
- C. Fit Fuel offers prepared meals that are designed to meet the fitness and lifestyle goals of our customers. Whether a customer is looking for convenience, weight loss or optimal nutrition, our diverse menu provides healthy, affordable meals options. Our target market includes all ages and demographics.

We experienced a significant decrease in sales revenue and in-store traffic due to the disaster emergency (the month after the shutdown in-store traffic was down 53% and sales down 26%). Our business opened in April 2019 and as relatively new business, the sales decrease relating to this health emergency has been extremely challenging. To help drive sales, we moved to a contactless delivery and waived our \$10 delivery fee. However, we continued to experience decreased sales resulting from the pandemic. The cost of required gloves increased 450%. New requirements for other personal protection equipment for all employees resulted in significantly increased costs. Meat and poultry prices also increased significantly during this time.

Additionally, we regularly did tastings at local gyms to introduce gym members to our food; this stopped because food tasting was no longer an option and gyms were closed for most of 2020. We purchased a truck and set it up as a "mobile store" and planned to have the truck go to gyms and businesses so customers could buy meals from the truck. Our mobile store was scheduled to launch in Spring of 2020. Given the mandated closures, then limited capacity at gyms and the number of business having employees work from home coupled with the challenge relating to the hiring of additional employees, a launch date for our mobile store is not currently planned.

?  
6 [ The grant money will be used for marketing/advertising (to include social media, radio and print), payroll, rent, utilities and PPE. ]

# ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



## EMPLOYMENT INFORMATION

**Existing Jobs** – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 2

## Grant Request Budget

17.	PPE and/or Fixture Installation Description  Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	<i>See Attached (page 4A/4B)</i>		
	<b>Total Vendor Expense</b>	<b>\$4455.31</b>	<b>\$6,441.48</b>
	<b>GRANT REQUESTED</b> (grant will be calculated by multiplying eligible costs x 90%)	<b>\$4,009.78</b>	<b>\$5,802.73</b>

## CERTIFICATION

18. Janice Wiff being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.

In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

Name of Company Official Completing Worksheet:

Title:

Date Completed:

Fit Fuel, LLC

Member

5/15/21

Signature:

PAST

Date	PPE Item	Past PPE Expenditures	PPE Past Expense Including Tax	Visa	Check #
3/11/2020	Gloves	\$119.52	\$129.98 ✓		292
3/13/2020	70% Alcohol	\$7.16	\$7.79 ✓	X	
3/26/2020	Gloves	\$89.64	\$97.48 ✓		296
4/12/2020	Masks	\$43.38	\$47.18 ✓	X	
4/16/2020	Sanitizing Wipes	\$95.00	\$103.31 ✓		306
4/16/2020	Gloves	\$119.52	\$129.98 ✓		306
4/30/2020	Gloves	\$119.52	\$129.98 ✓		313
5/21/2020	Gloves	\$119.52	\$129.98 ✓		321
5/9/2020	Sanitizer Dispenser	\$38.60	\$41.98 ✓	X	
6/11/2020	Gloves	\$173.33	\$188.50 ✓		328
6/25/2020	Masks	\$44.82	\$48.74 ✓	X	
7/2/2020	Gloves	\$35.17	\$38.25 ✓		337
7/2/2020	Gloves	\$179.60	\$195.32 ✓		337
7/2/2020	Sanitizing Wipes	\$95.00	\$103.31 ✓		337
7/23/2020	Gloves	\$35.17	\$38.25 ✓		346
7/23/2020	Gloves	\$179.60	\$195.32 ✓		346
7/31/2020	Gloves	\$57.90	\$62.97 ✓		349
8/13/2020	Gloves	\$78.25	\$85.10 ✓		358
8/13/2020	Gloves	\$287.32	\$312.46 ✓		360
8/22/2020	Sneeze Screen	\$76.11	\$76.11 ✓	X	
8/24/2020	Masks	\$15.99	\$17.39 ✓	X	
9/14/2020	Masks	\$16.99	\$18.48 ✓	X	
9/24/2020	Gloves	\$248.64	\$270.40 ✓		385
10/5/2020	Masks	\$14.49	\$15.76 ✓	X	
10/15/2020	Sanitizer	\$60.83	\$66.15 ✓		400
10/26/2020	Gloves	\$349.95	\$380.57 ✓	X	
11/5/2020	Disinfecting Wipes	\$137.28	\$149.29 ✓		408
11/12/2020	Hand Sanitizer Gel	\$10.32	\$11.22 ✓	X	
11/14/2020	Gloves	\$319.96	\$347.96 ✓	X	
11/22/2020	Masks	\$12.99	\$14.13 ✓	X	
11/30/2020	Gloves	\$319.96	\$347.96 ✓	X	
11/30/2020	Gloves	\$399.95	\$434.95 ✓	X	
12/8/2020	Gloves	\$319.96	\$347.96 ✓	X	
12/28/2020	Masks	\$9.99	\$10.86 ✓	X	
1/3/2021	Gloves	\$179.98	\$195.73 ✓	X	
1/7/2021	Gloves	\$159.98	\$173.98 ✓	X	
2/2/2021	Masks	\$8.99	\$9.78 ✓		
2/4/2021	Gloves	\$79.99	\$86.99 ✓	X	
2/15/2021	Gloves	\$269.97	\$293.59 ✓	X	
2/18/2021	Disinfecting Wipes	\$68.64	\$74.65 ✓		455
2/25/2021	Gloves	\$359.96	\$391.46 ✓	X	
2/18/2021	Gloves	\$179.98	\$195.73 ✓	X	
3/8/2021	Masks	\$8.99	\$9.78 ✓	x	
3/15/2021	Gloves	\$314.97	\$342.53 ✓	X	
3/25/2021	Sanitizing Wipes	\$3.32	\$3.61 ✓	X	
3/25/2021	Disinfecting Wipes	\$68.64	\$74.65 ✓		622
<b>Total</b>			<b>\$6,447.48</b>	<b>6,443.75</b>	<i>Verified by LAD</i>
90% of Total			<b>\$5,802.73</b>	<b>5,799.38</b>	

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Future

Date	Supplier	PPE Item	Future PPE Expenditures (estimated based on current price)	Future PPE Expense Including Tax
May	WebstaurantStore	Gloves - 4 cases	\$359.96	\$391.46
May	Johnstone Food Service	Disinfecting Wipes	\$68.64	\$74.65
June	WebstaurantStore	Gloves - 8 cases	\$719.92	\$782.91
July	WebstaurantStore	Gloves - 8 cases	\$719.92	\$782.91
August	WebstaurantStore	Gloves - 8 cases	\$719.92	\$782.91
September	WebstaurantStore	Gloves - 8 cases	\$719.92	\$782.91
September	Johnstone Food Service	Disinfecting Wipes	\$68.64	\$74.65
October	WebstaurantStore	Gloves - 8 cases	\$719.92	\$782.91
		<b>Total</b>		<b>\$4,455.31</b>
		90% of Total		\$4,009.78

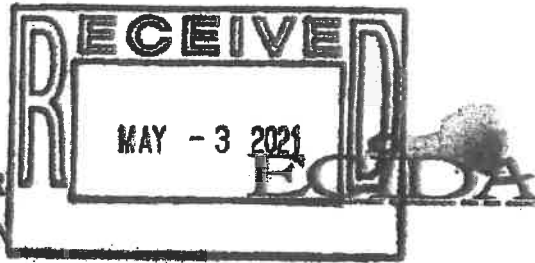
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## Grant Application Overview

June 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
J. Malik LLC dba BurgerIM	\$9,702.90	Highly Distressed Area MBE	Recommended for Funding
<p><b>Synopsis:</b></p> <p><b>J. Malik LLC dba BurgerIM</b> (hereafter BurgerIM) located on Hertel Avenue in the City of Buffalo offers a fresh take on gourmet fast food. The business, which opened in September 2019, focuses on the following elements: Honesty and Integrity, Commitment, Consistency, Service Excellence, Quality and Freshness, and Teamwork.</p> <p>BurgerIM was negatively impacted by the NYS disaster emergency and the conditions created by the coronavirus pandemic. The restaurant had only been in business for 6 months prior to the disaster emergency declaration, which resulted in the temporary closure of the restaurant as well as employee layoffs. The business reopened at reduced capacity in accordance with NYS Guidelines, which necessitated the costly construction of an outdoor seating area to allow for social distancing and comply with the City of Buffalo’s patio use rules. Burger IM is seeking funding assistance from the ECIDA to offset the costs associated with patio/seating area construction (separation barriers, picnic tables, benches, awning, etc.) necessary to for customers and staff to maintain social distance.</p>			

5/20/21



# ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION

Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	<b>Applicant Legal Name:</b> J.Malik LLC. d.b.a BurgerIM
2.	<b>Applicant Address:</b> 1460 Hertel Ave, Buffalo NY 14216
3.	<b>Legal Structure:</b> <input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input checked="" type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	<b>Applicant Contact Name:</b> Junaid Malik
5.	<b>Contact Phone Number:</b> 347-741-3000 <b>Contact Email Address:</b> Burgerimbuffalo@gmail.com
6.	<b>Type of Business:</b> Please Describe Burger Resturant
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and an Interim Profit & Loss Statement and Balance Sheet through at least June 30, 2020. <span style="float: right;"><input checked="" type="checkbox"/> ATTACHED</span>
8.	<b>Number of years in business in Erie County</b> <span style="float: right;">1.5</span>
9.	<b>Ownership:</b> Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <span style="float: right;"><input type="checkbox"/> ATTACHED</span>
10.	<b>Ownership Type:</b> Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input checked="" type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned
11.	<b>Primary North American Industrial Classification System (NAICS) Code of the Company.</b> Please provide at least the three-digit code, but the six-digit code is preferable <span style="float: right;">722211</span>
12.	<b>What share of the company's product or service is sold within Erie County:</b> <span style="float: right;">100%</span>
13.	<b>Miscellaneous Questions:</b> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?



**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



- Yes  No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?
- Yes  No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?
- Yes  No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?
- Yes  No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?  
Amount: \$
- Yes  No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.
- Yes  No Is the Applicant in compliance with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

*Jim*

**14. Qualifying Questions:**

- Yes  No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?
- Yes  No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?
- Yes  No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)
- Yes  No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?
- Yes  No Was the Applicant in business prior to March 7, 2020?
- Yes  No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?
- Yes  No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?
- Yes  No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

**Narrative:**

**15.**

- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
- B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).

**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

*(attach separate sheet if more room is needed)*

As a Restaurant owner in Buffalo, I opened my business in September of 2019, just before the pandemic, during the winter of Buffalo. When the Pandemic hit I had to temporarily close my restaurant and lay all of staff until we had more information of what exactly we were dealing with. Then NYS and Erie county came out with new SOP's regarding outdoor dine-in, hand sanitizing stations and etc. We have had to limit indoor dine and built out a patio to accommodate those customers wanted to sit down.

The patio involved purchasing commercial heaters, igloo like Plexi glass to separate guests. And also, the purchase of separation barriers for the inside when indoor dining resumes.

This does not include all of the costs to install hand sanitizing stations, having additional labor to clean tables after each use etc.


**ERIE COUNTY COVID-19 DISASTER  
EMERGENCY GRANT APPLICATION**



<b>EMPLOYMENT INFORMATION</b>		
<i>Existing Jobs</i> – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.		
16.	Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ	10

<b>Grant Request Budget</b>			
17.	<b>PPE and/or Fixture Installation Description</b>  <b>Items or Vendor Contract (attach additional sheet as necessary)</b>	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	Out-door patio construction & indoor seperation barriers- Haneen Construcion		\$10,781
	<b>Total Vendor Expense</b>	\$	\$10,781
	<b>GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)</b>	\$	\$9702.9

18.	<p><b>CERTIFICATION</b></p> <p>Junaid Malik, being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.</p> <p>In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.</p>
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<b>Name of Company Official Completing Worksheet:</b>	<b>Title:</b>	<b>Date Completed:</b>
Junaid Malik	President, Owner	03/21/2021
<b>Signature:</b> 		

## Szewczyk, Lori

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**From:** Junaid Malik <burgerimbuffalo@gmail.com>  
**Sent:** Thursday, May 20, 2021 6:36 PM  
**To:** Szewczyk, Lori  
**Subject:** Re: COVID-19 Disaster Emergency Grant Application  
**Attachments:** sig.tif; Burger IM Application\_REv1.pdf

[Message is from an external source]

Hi Lori,

Thank you for your email and reviewing my application. I sincerely apologize regarding my response to question #13, it was a mistake and is corrected and initiated in the attached application.

Details regarding the grant amount are as follows; I initially had no outdoor seating or patio option, No awning system or cover, it was a concrete pad with an 8 inch step to the indoor restaurant establishment, In 2020 NYS and city of buffalo rolled out a pilot program for Small Business Social Distancing Exterior Premises Use. In order to comply with the city of Buffalo's outdoor patio use Application we had to protect the sidewalk from walking pedestrians by building a temporary safety perimeter around the restaurant and other adjoining properties.

This patio needed to be socially distanced at a minimum of 6 ft, or have barriers in between. The contractor had to install an;

- Awning system to cover customers from Rain / snow / sunlight.
- Installed a heating element which involved running a gas line from the back of the kitchen to basement to front patio area, to protect customers who wanted to dine outside.

This was the cheapest and fastest, liable option available at the time to attract business and outdoor patronage.

If you have any questions please feel free to reach out to me.

**Junaid Malik**  
Owner/Manager



**BurgerIM - Buffalo**  
1460 Hertel Ave., Buffalo, NY 14216  
**Store Phone:** (716) 495-8888  
**Mobile:** (347) 741-3000

On Mon, May 17, 2021 at 2:07 PM Szewczyk, Lori <[lszewczyk@ecidany.com](mailto:lszewczyk@ecidany.com)> wrote:

Mr. Malik,

Thank you for submitting your application to the ECIDA's COVID-19 Disaster Emergency Grant Program. Your proposal is currently being processed; however, we need some additional information to complete the review. At your earliest convenience, please provide the following:

- Review and verify your answer to Question #13 (attached - compliance question highlighted in yellow). Please change and initial if necessary.
- Details regarding Grant Request Budget – provide a brief explanation regarding the construction of four (4) picnic tables. Were there less expensive options for outdoor seating?

Thank you for your attention in this matter.

**Lori A. Szewczyk**

Director of Grants

Direct Line (716) 362-8363

[lszewczyk@ecidany.com](mailto:lszewczyk@ecidany.com)

ECIDA

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Buffalo, NY 14203

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